

**Midwest IEC
Board Meeting Minutes
February 11, 2019**

Present: Don Hulse, Gary Dykstra, John Evorik, JB Boender, Mark Campbell, Jeff Wiers
Absent: none
Others: Pam Evorik, Kevin McNulty

Minutes

The minutes for the January were read.

<u>Motion</u> to approve Minutes	JB
<u>Second</u>	Gary

ED Billing

Kevin presented his billing of January

<u>Motion</u> to approve billing	Gary Dykstra
<u>Second</u>	John Evorik

Old Business

Regarding the Old Grant – Jeff did not talk to City Electric Supply. Pam spoke to Rolly at Fluke about the discount on Megger.

The new equipment grant is out. Don sent it out to all instructors. Deadline is March 5. The board meeting will be on the 4th. Don will talk to Jason about submitting for the equipment grant.

The next Member Meeting is scheduled for March 21 at 6:00 pm at Amarillos in Schererville. Representatives from NFIB in both states will be speaking. Kevin will send a flyer to members and prospects. Kevin will also send notice to Jason. Mark suggested we use the Event Invite feature in Outlook to invite members and contractors to meetings. Kevin will utilize that method for the upcoming meeting.

New business

Kevin reported on the inquiries for apprentice school. The board had a lengthy discussion on how to leverage the inquiries we are receiving from IEC National's online recruitment system. Kevin reports that these inquiries come in every week year-round. The board decided to utilize the school application to all inquiries year-round as a means of capturing names for potential employees as well as apprentices. JB suggested we place the application online on the website.

Gary suggested we build the app into a "Members Only" section of the Website. Kevin will do that and also create a "fillable PDF" that will make it easier to collect complete data. Other ideas were discussed regarding recruitment and finding employees. No further actions were taken, but the board will discuss these opportunities further in further meetings.

Our request to expand to Newton and Kankakee Counties was discussed. Don said he thought the board voted on our territory expansion request. Kevin will send note Spencer to check status. If approved, Kevin will get in touch with Bill at Gordon Electric and Bill Ray in Newton County to explore member opportunities in those two counties.

Board reported on the recent IEC business conference. Mark is now on the task force for 1st-year attendees. Next Year's business summit will be in Fort Worth. Next year's convention is in St. Louis. Chicago Sales has expressed interest in a factory tour near St. Louis. Don suggested that the proposal be directed to Spencer at national.

Board discussed possible member meeting after the March meeting. May 16th was the suggested day, but no location was determined yet. Regarding the March meeting, it was decided that we would request a customize menu for all and provide one drink ticket for each guest.

National Fly-in is scheduled for May 22-23 in DC.

Next Board set for March 4.

Treasurer's Report

<u>Checkbook Balance</u>	\$31,058.89
<u>Raymond James portfolio</u>	\$

Motion to approve the treasurer's report
Second

Gary
Jeff

Dues outstanding includes: Big Star Mark Johnson Lansing Tech Troxel
Wheatland Jeff Williamson CES)

Pam reported that a few behind tuition payments were lagging but not too far behind,

Pam reported that the chapter made a little money on the Christmas Party but essentially broke even which was the chapter's goal. We had our largest crowd to date.

Apprentice program

Only one apprentice is not working.

Don reached out to Ryan regarding OSHA 10. Ryan is set up, and he has codes for students to use the online program, but training is not rolling yet.

Regarding instructor Certification, Don reports that none have done it.

Board talked about apprentice grades and some lack of initiative with some students. John paid a visit to the first year class and spoke with them about this. Some improvements were showed following that meeting. Don asked about drug testing and suggested we do 2nd-year students.

Kevin reported that The HR person at Atlas Tube has changed. Wheatland Tube is assisting us in arranging a meeting with the new HR person to detail Lucien Mathews OJT and to sign them as members.

Round Table – more talk on the unemployed kid.

Adjourn	John
	Mark

Minutes: Respectfully submitted by Kevin McNulty on behalf of Jeff Wiers.